

Message Text

UNCLASSIFIED

PAGE 01 MUNICH 00643 041436Z

ACTION EB-08

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 USIA-15 TRSE-00

EUR-12 ERDA-07 ISO-00 /043 W

-----050428Z 022623 /14

R 041425Z MAR 77

FM AMCONSUL MUNICH

TO SECSTATE WASHDC 8173

INFO AMEMBASSY BONN

UNCLAS MUNICH 0643

EXCON FOR COMMERCE

E.O. 11652: N/A

TAGS: ESTC, GW

SUBJECT: REQUEST FOR RECOMMENDATION UNDER DIB-678P PROCEDURE

REF: STATE 045775

1. QOLFGANG DENZEL GMBH., ISMANINGERSTRASSE 21, D-8000 MUNICH 80, WEST GERMANY, IS REGIONAL DISTRIBUTOR FOR BEECH AIRCRAFT CORPORATION, WICHITA, KANSAS. SINCE MAJORITY OF AIRCRAFT SUPPLIED BY BEECH TO LOCAL DISTRIBUTORS ARE EQUIPPED WITH KING AVIONICS, DENZEL NEEDS VALID DISTRIBUTOR LICENSE TO SELL BEECH/KING PRODUCTS.

2. DENZEL HAS BEECH DISTRIBUTORSHIP FOR WEST GERMANY, AUSTRIA, YUGOSLAVIA, CZECHOSLOVAKIA, AND HUNGARY. WHILE NO RPT NO SALES TO CZECHSLOVAKIA OR HUNGARY CONTEMPLATED AT PRESENT TIME, SALES HAVE BEEN MADE TO YUGOSLAVIA, AND MAY BE MADE AGAIN IN FUTURE. IF SO, YUGOSLAV SALES WOULD MOST LIKELY BE TO NATIONAL OR STATE GOVERNMENTS, OR PERHAPS TO LARGE STATE TRADING COMPANIES. SALES IN WEST GERMANY/AUSTRIA ARE NORMALLY TO LARGE COMPANIES OR WEALTHY INDIVIDUALS.

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3. SALES VOLUME FOR 1977 PROJECTED AT \$9 MILLION, OF WHICH \$650,000 WOULD BE KING RADIOS.

4. EXCON REGULATIONS DISCUSSED WITH FIRM'S CHIEF SALESMAN. CONSULATE HAS NO OBJECTION TO GRANTING OF LICENSE, FIRM WELL KNOWN. WTDR IN PREPARATION.BETTS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STRATEGIC TRADE CONTROLS, END USE CHECKS, EXPORT LICENSES
Control Number: n/a
Copy: SINGLE
Sent Date: 04-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MUNICH00643
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770076-0255
Format: TEL
From: MUNICH
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770392/aaaaddnv.tel
Line Count: 61
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: dcbcadbd-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 45775
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 23-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3207946
Secure: OPEN
Status: NATIVE
Subject: REQUEST FOR RECOMMENDATION UNDER DIB-678P PROCEDURE
TAGS: ESTC, GE, US, QOLFGANG DENZEL GMBH, BEECH AIRCRAFT CORP
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/dcbcadbd-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
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22 May 2009
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